

Message Text

UNCLASSIFIED

PAGE 01 LAHORE 00295 281208Z

ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W

-----061899 281506Z /53

R 281023Z FEB 78

FM AMCONSUL LAHORE

TO USDOC WASHDC

INFO SECSTATE WASHDC 1604

AMEMBASSY ISLAMABAD

AMCONSUL KARACHI

UNCLAS LAHORE 0295

FOR ECON/COML AND AID/CDE

E.O. 11652: N/A

TAGS: BTIO, PK

SUBJ: PRIVATE TRADE OPPORTUNITY - MAJOR PROJECT: INDUSTRIAL AND

CEMENT ENGINEERS LIMITED

(INCEM)

REF: LAHORE 0242 FOR 535/03/P0058

1. RESULTING FROM ITS DIRECT CONTACTS, INCEM HAS RECEIVED
COLLABORATION PROPOSALS FROM FOLLOWING THREE U.S. ORGANIZATIONS
FOR CEMENT PROJECT CONSULTING ENGINEERING SERVICES:

BENDY INTERNATIONAL OF ST. LOUIS, MISSOURI
WILLIS AND PAUL INCORPORATED, NETCONG, NEW JERSEY
DILLINGHAM OF HONOLULU, HAWAII

2. ALL THESE COMPANIES ARE CARRIED IN DUN AND BRADSTREET
REFERENCE BOOK JANUARY 1974 EDITION (THE LATEST AVAILABLE AT
POST) WITH FOLLOWING NOTATIONS:

BENDY-SIC-8911, EST. 1969, ESTIMATED FINANCIAL
STRENGTH \$300,000 TO \$500,000, COMPOSITE CREDIT
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APPRAISAL HIGH.

WILLIS-SIC-8911, OTHER DATA NOT LISTED

DILLINGHAM-SIC-1542, ESTIMATED FINANCIAL STRENGTH
OVER \$50,000,000, COMPOSITE CREDIT APPRAISAL HIGH.

3. INCEM, WHICH IS A LEADING CANDIDATE TO CONDUCT CEMENT
PLANT FEASIBILITY STUDY, WISHES TO HAVE TECHNICAL COLLABORATION

WITH A U.S. COMPANY, BUT NEEDS MORE INFORMATION. (STUDY
WILL BE FINANCED BY USAID GRANT.). WE WOULD APPRECIATE IT,
THEREFORE, IF THE DEPARTMENT WOULD PROVIDE FURTHER BACKGROUND
ON ABOVE THREE FIRMS, THEIR FINANCIAL STANDING, PREVIOUS
OVERSEAS EXPERIENCE, ETC.

GAMON

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 28 feb 1978
Decapton Date: 01 jan 1960
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
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From: LAHORE
Handling Restrictions: n/a
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: 78 LAHORE 242
Retention: 0
Review Action: RELEASED, APPROVED
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Review Exemptions: n/a
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Subject: PRIVATE TRADE OPPORTUNITY - MAJOR PROJECT: INDUSTRIAL AND CEMENT ENGINEERS LIMITED (INCEM)
TAGS: BTIO, PK
To: COM
Type: TE
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Review Markings:
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